

AMPHENOL AIR LB, THE PERFECT FIT TO YOUR PROCUREMENT STRATEGY



Our commitments to deliver mitigated sourcing risks

OUR DNA

Amphenol Air LB strives to be a committed, reliable, innovative and competitive partner to support your procurement strategy... Even far beyond contractual obligations.

Our company can rely on:

- An autonomous Management team focused on **deliverable and customer satisfaction**, within the stable Amphenol Corporation since 2000.
- A skilled core team with **more than 15 years experience**.
- A full effective organization driven by Continuous Improvement and is multi-awarded on operational excellence within Amphenol Corp. and by numerous customers in multiple domains such as Project Management, Engineering, Best Performing.
- A historical automotive background: Projects and risks management, and associated tools (APQP / PPAP / SPC / FMEA / KPI / 8D / MP).



COME & SEE US

Amphenol Air LB would be very pleased to welcome you in Carignan, France.

Take the opportunity to check by your own how we strive to address your sourcing risks... Maybe beyond your expectations?

Your partner for high performance connectors and attachment systems



Amphenol Air LB
Your Satisfaction. Everyday. Everywhere.



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OUR COMMITMENTS

■ OPERATION EXCELLENCE

- **Product Technology Development:** APQP, PPAP, Design & Process, FMEA, Value Chain Analysis, Innovation Cell...
- **Service:** Supply chain management, Multi-tasks & multi-skills teams, Customer OTD at 97,3% (at request) and 98,1 % (at promised), Dashboard to pilot activities...
- **Product Quality:** QRQC, RMA, PPM follow up & Reduction action plan...
- **Continuous Improvement:** QRQC, RMA, PPM follow up, 5S, Internal OTD...

■ CUSTOMER SUPPORT

- **Customer / Supplier communication:** Business review and Strategic fit meetings, Dedicated program managers, Customer dedicated sales manager and sales assistants...
- **Contracts:** Long term agreements, Investment capabilities...
- **Innovation:** APQP for 20 years, Innovation dedicated team, Product development and Qualification according to customer needs...

■ RISKS MANAGEMENT

- **Capability:** Contingency plan, De-risking, Tools and machines duplication...
- **Environmental:** Local situation without flooding risks, Fully sprinkled, ISO14001 granted...
- **Geopolitical:** Stable country.
- **Legal:** Fulfill French, European & US legal obligations.
- **Industrial:** New premises offering excellent reduction of risks (fire, flood, individuals...).
- **I.T:** Duplicated server rooms, Deep focus on IT security.
- **Social & Human Resources:** Central position in Europe, Skilled labour, Favourable environment for employee's personal development, We have our own "Values at Work" policy, Protection of personal data (RGPD).

- **Certified Supplier:** EN9100, ISO9001, ISO14001...

- **Flexibility Agreement:** Able to work 0 to 48H per week to adapt capacity within 3 days without specific action, Work in 3 shifts is possible and/or work in the week end within 1 week.

- **Adaptability Agreement:** Workers have to reach a multitask level after training and validation to adapt capacity easily.

- **Competitiveness:** Subcontracting in best cost countries, LTA with suppliers.

- **Access to the supplier's technical data:** Technical support, Easy-to-use website (under construction for 2020).

- **Financial:** Sales in Euros or Dollars, Profitable operation within profitable Amphenol Corporation (AALBF is 100% held by Amphenol Corp.).

- **Supply chain:** Continuous process of suppliers audits and qualifications (risk & capacity analysis), Monthly suppliers monitoring, EDI dematerialization customer process.

- **Security:** Site under access control, Video protection, in collaboration with a security company 24 hours a day, 7 days a week.

- **Ethics:** Compliance with both US and European regulations.

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